# BOYS & GIRLS CLUB OF THE SUNCOAST, INC.

## FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2019 AND 2018



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## **INDEPENDENT AUDITORS' REPORT**

Board of Directors Boys & Girls Club of the Suncoast, Inc. Tampa, Florida

We have audited the accompanying financial statements of Boys & Girls Club of the Suncoast, Inc. (the Organization), which comprise the statements of financial position as of June 30, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors Boys & Girls Club of the Suncoast, Inc.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization, as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended are in accordance with accounting principles generally accepted in the United States of America.

Clifton Larson Allen LLP

CliftonLarsonAllen LLP

Tampa, Florida September 5, 2019

## BOYS & GIRLS CLUB OF THE SUNCOAST, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2019 AND 2018

	2019			2018
ASSETS				
CURRENT ASSETS Cash and Cash Equivalents Contributions and Grants Receivable In-Kind Lease Receivable Prepaid Expenses Cash Restricted for Capital Improvements	\$	343,041 295,062 76,383 51,336 83,765	\$	336,549 325,533 44,910 14,088 71,165
Total Current Assets		849,587		792,245
PROPERTY AND EQUIPMENT, NET		2,010,375		2,108,849
IN-KIND LEASE RECEIVABLE, LONG-TERM PORTION		84,767		113,940
CONTRIBUTIONS AND GRANTS RECEIVABLE, LONG-TERM PORTION		50,000		75,000
Total Assets	\$	2,994,729	\$	3,090,034
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES Accounts Payable Accrued Expenses Current Portion of Long-Term Debt Total Current Liabilities	\$	53,393 52,409 40,350 146,152	\$	74,008 46,842 39,525 160,375
NOTES PAYABLE, NET OF CURRENT PORTION Long-Term Debt		225,937		266,661
Total Liabilities		372,089		427,036
NET ASSETS Without Donor Restrictions Undesignated Board-Designated- Royal Theater With Donor Restrictions Total Net Assets		2,072,877 159,936 389,827 2,622,640		2,132,047 159,936 371,015 2,662,998
Total Liabilities and Net Assets	\$	2,994,729	\$	3,090,034

See accompanying Notes to Financial Statements.

## BOYS & GIRLS CLUB OF THE SUNCOAST, INC. STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2019

	Without Donor Restrictions		With Donor Restrictions			Total
SUPPORT AND REVENUE	R	estrictions	Re	strictions		Total
Support:						
Contributions	\$	192,475	\$	78,403	\$	270,878
In-Kind Contributions	φ	139,721	φ	95,501	φ	235,222
Grants		2,050,396		95,501		2,050,396
United Way		2,030,390 240,452		- 88,800		329,252
Total Support		2,623,044		262,704		2,885,748
Total Support		2,023,044		202,704		2,000,740
Special Fundraising Events		333,297		-		333,297
Less: Cost of Direct Benefit		(104,195)		_		(104,195)
Net Special Fundraising Events		229,102		-		229,102
Revenue:						
Membership Dues		13,364		-		13,364
Program Revenue		32,386		-		32,386
Other Revenue		9,700		-		9,700
Total Revenue		55,450		-		55,450
Net Assets Released from Donor Restrictions		243,892		(243,892)		
Total Support and Revenue		3,151,488		18,812		3,170,300
EXPENSES						
Program Services -Youth Development		2,545,092		-		2,545,092
Management and General		476,931		-		476,931
Fundraising		188,635				188,635
Total Expenses		3,210,658		-		3,210,658
CHANGE IN NET ASSETS		(59,170)		18,812		(40,358)
Net Assets - Beginning of Year		2,291,983		371,015		2,662,998
NET ASSETS - END OF YEAR	\$	2,232,813	\$	389,827	\$	2,622,640

See accompanying Notes to Financial Statements.

## BOYS & GIRLS CLUB OF THE SUNCOAST, INC. STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2018

	Without Donor Restrictions		With Donor Restrictions		Total
SUPPORT AND REVENUE					
Support:					
Contributions	\$	34,391	\$	240,475	\$ 274,866
In-Kind Contributions		169,617		179,590	349,207
Grants		1,668,409		-	1,668,409
United Way		366,050			 366,050
Total Support		2,238,467		420,065	 2,658,532
Special Fundraising Events		214,220		-	214,220
Less: Cost of Direct Benefit		(47,133)		-	 (47,133)
Net Special Fundraising Events		167,087		-	167,087
Revenue:					
Membership Dues		17,746		-	17,746
Program Revenue		23,879		-	23,879
Other Revenue		7,770		-	 7,770
Total Revenue		49,395		-	49,395
Net Assets Released from Restrictions		300,658		(300,658)	 
Total Support and Revenue		2,755,607		119,407	2,875,014
EXPENSES					
Program Services -Youth Development		2,340,237		-	2,340,237
Management and General		171,357		-	171,357
Fundraising		161,306		_	161,306
Total Expenses		2,672,900			 2,672,900
CHANGE IN NET ASSETS		82,707		119,407	202,114
Net Assets - Beginning of Year		2,209,276		251,608	 2,460,884
NET ASSETS - END OF YEAR	\$	2,291,983	\$	371,015	\$ 2,662,998

## BOYS & GIRLS CLUB OF THE SUNCOAST, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2019

		Supporting Services						
	rogram services		nagement d General			Total Support Services	Total	
SALARIES AND RELATED EXPENSES								
Salaries	\$ 987,975	\$	278,128	\$	117,616	\$	395,744	\$ 1,383,719
Employee Benefits	81,906		23,058		9,751		32,809	114,715
Payroll Taxes	81,045		22,815		9,648		32,463	113,508
Total Salaries and Related Expenses	 1,150,926		324,001		137,015		461,016	 1,611,942
OTHER EXPENSES								
Depreciation	215,116		4,564		816		5,380	220,496
Equipment Expense	29,190		8,217		3,475		11,692	40,882
In-Kind Materials and Services	213,996		17,876		-		17,876	231,872
Insurance	83,988		15,921		6,732		22,653	106,641
Interest Expense	2,923		7,776		-		7,776	10,699
Membership Dues	-		100		-		100	100
National and State Dues	15,547		4,377		1,851		6,228	21,775
Occupancy	141,030		13,522		5,669		19,191	160,221
Printing and Publications	8,518		2,398		1,014		3,412	11,930
Professional Fees and Contract Services	169,570		47,736		20,187		67,923	237,493
Repairs and Maintenance	24,751		-		-		-	24,751
Special Events Expenses	-		-		104,195		104,195	104,195
Supplies	254,789		9,810		3,151		12,961	267,750
Travel and Training	34,241		9,639		4,076		13,715	47,956
Vehicle Expenses	137,328		-		-		-	137,328
Youth Development	24,124		-		-		-	24,124
Other Expenses	39,055		10,994		4,649		15,643	54,698
Total Other Expenses	1,394,166		152,930		155,815		308,745	1,702,911
Less: Expenses Netted Against Revenues on the Statements of Activities:								
Special Event Expenses	-		-		(104,195)		(104,195)	(104,195)
	 -		-		(104,195)		(104,195)	 (104,195)
Total Expenses Included in the Expense Section of the Statement of Activities	\$ 2,545,092	\$	476,931	\$	188,635	\$	665,566	\$ 3,210,658

## BOYS & GIRLS CLUB OF THE SUNCOAST, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2018

			Supporting Services					
	Program Services		nagement d General			Total Support Services		
SALARIES AND RELATED EXPENSES								
Salaries	\$ 1,055,99		96,927	\$ 122,43		\$ 219,361	\$	1,275,354
Employee Benefits	71,62		6,575	8,30		14,880		86,508
Payroll Taxes	108,25		9,936	12,55		22,487		130,737
Total Salaries and Related Expenses	1,235,87	1	113,438	143,29	90	256,728		1,492,599
OTHER EXPENSES								
Depreciation	172,48	1	29,077	1,73	32	30,809		203,290
Equipment Expense	37,21	0	2,556	4,42	29	6,985		44,195
In-Kind Facliities, Materials, and Services	175,72	8	-		-	-		175,728
Insurance	82,55	8	7,576	86	61	8,437		90,995
Interest Expense	3,67	6	31		-	31		3,707
Membership Dues	898	8	-		-	-		898
National and State Dues	19,58	0	-	59	92	592		20,172
Occupancy	147,79	7	1,767	2,10	00	3,867		151,664
Other Expenses	26,89	6	382	66	63	1,045		27,941
Printing and Publications	11,82	8	2,605	98	31	3,586		15,414
Professional Fees and Contract Services	129,48	5	4,026	81	0	4,836		134,321
Repairs and Maintenance	29,87	8	290	25	51	541		30,419
Special Events Expenses		-	-	47,13	33	47,133		47,133
Supplies (Including Food Program Supplies)	118,20	0	4,774	3,49	95	8,269		126,469
Travel and Training	26,96	6	108	48	88	596		27,562
Vehicle Expenses	85,74	4	4,727	1,61	4	92,085		92,085
Youth Development	35,44	1	-		-	-		35,441
Total Other Expenses	1,104,36	6	57,919	65,14	9	208,812		1,227,434
Less: Expenses Netted Against Revenues on the Statements of Activities:								
Special Event Expenses		-	-	(47,13	33)	(47,133)		(47,133)
-		-	-	(47,13	33)	(47,133)		(47,133)
Total Expenses Included in the Expense Section of the Statement of Activities	\$ 2,340,23	7 \$	171,357	\$ 161,30	)6	\$ 418,407	\$	2,672,900

## BOYS & GIRLS CLUB OF THE SUNCOAST, INC. STATEMENT OF CASH FLOWS YEARS ENDED JUNE 30, 2019 AND 2018

	2019		2018		
CASH FLOWS FROM OPERATING ACTIVITIES	•		•		
Change in Net Assets	\$	(40,358)	\$	202,114	
Adjustments to Reconcile Change in Net Assets to Net Cash Provided by Operating Activities:					
Depreciation		220,496		203,290	
In-Kind Lease Receivable		(2,300)		(138,417)	
Grants Restricted for Capital Improvements		(78,403)		(219,475)	
Change in Operating Assets and Liabilities:		(12,122)		(,,	
Contributions and Grants Receivable		55,471		87,693	
Prepaid Expenses		(37,248)		22,296	
Accounts Payable		(20,615)		62,266	
Accrued Expenses		5,567		5,157	
Net Cash Provided by Operating Activities		102,610		224,924	
CASH FLOWS FROM INVESTING ACTIVITIES					
Purchases of Property and Equipment		(122,022)	_	(319,296)	
Net Cash Used by Investing Activities		(122,022)		(319,296)	
CASH FLOWS FROM FINANCING ACTIVITIES					
Grants Restricted for Capital Improvements		78,403		219,475	
Repayment of Long-Term Debt		(39,899)	_	(54,688)	
Net Cash Used by Financing Activities		38,504		164,787	
NET CHANGES IN CASH AND CASH EQUIVALENTS		19,092		70,415	
Cash and Cash Equivalents and Restricted Cash - Beginning of Year		407,714		337,299	
CASH AND CASH EQUIVALENTS AND RESTRICTED CASH - END OF YEAR	\$	426,806	\$	407,714	
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION Cash During the Year for:					
Interest	\$	10,699	\$	3,707	

### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization and Purpose

The Boys & Girls Club of the Suncoast, Inc. (the Organization) is a nonprofit organization incorporated in the state of Florida on December 20, 1991. The Organization operated originally as The Boys Organizations and was incorporated in the state of Florida on May 20, 1970. The Organization's mission is to help youth of all backgrounds, with special emphasis on helping those from disadvantaged circumstances, whether social, economic, educational, physical, or cultural, to develop the qualities needed to become responsible citizens and leaders. Organization programs and activities are dedicated to promoting leadership, character, health, and career development, while emphasizing social, cultural, and educational growth. The Organization is supported primarily through private donor contributions, grants, and contracts from government agencies.

#### Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

#### Basis of Presentation

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

*Net Assets Without Donor Restrictions* – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

*Net Assets With Donor Restrictions* – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

The Organization reports donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as Net Assets Released from Restrictions. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipuled purpose for which the resource has been fulfilled, or both.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES(CONTINUED)

### Contributions, Program Revenue, and Grants, and Grants Receivable

Contributions receivable are recognized upon notification of a donor's unconditional promise to give to the Organization. Unconditional promises to give that are expected to be collected in more than one year are evaluated at net realizable value because that amount results in a reasonable estimate of fair value. To date, the Organization has not recorded the present value discount for long-term pledges as they have determined it does not materially impact the financial statements.

Grants are recorded as support when performance occurs under the terms of the grant agreement, unless they are determined to be contributions receivable or promises to give. An allowance for doubtful contributions and grants receivable is considered unnecessary, as management considers all accounts to be collectible.

Program fees are recognized as revenue in the period in which the costs are incurred and the service is provided.

Contributed property and equipment (if any) is recorded as support without restrictions at its fair value at the date of donation as determined by the Organization. If donors stipulate how long the asset is to be used, the contributions are recorded as restricted support.

Donated supplies, materials, publications, etc. are recorded as contributions without restrictions in the period received at fair value. Only such assets with determinable fair values are recorded.

Contributed use of facilities is recorded as support at its fair rental value during the period the contribution is received. Contributed services that require specialized skill (attorneys, accountants, counselors, etc.) are recorded in the Statement of Activities as support without restrictions at their fair value. A number of unpaid volunteers, including board members, have made significant contributions of their time to develop the Organization's programs and special events. The value of this contributed time is not reflected in the Statements of Activities since it is not susceptible to objective measurement or valuation.

#### Cash and Cash Equivalents

The Organization considers all highly liquid investments with a maturity of one year or less when purchased to be cash equivalents. The Organization places its cash with high quality financial institutions. At times, cash may be in excess of FDIC insurance limits. The Organization has not experienced any losses in such accounts.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Cash and Cash Equivalents (continued)

The following table provides a reconciliation of cash and cash equivalents, and restricted cash reported in the statements of financial position that sum to the total of the same such amounts shown in the statements of cash flows:

	 2019	 2018
Cash and Cash Equivalents	\$ 343,041	\$ 336,549
Cash Restricted for Capital Improvements	 83,765	 71,165
Total Cash and Cash Equivalents, and Restricted		
cash Shown in the Statements of Cash Flows	\$ 426,806	\$ 407,714

### **Property and Equipment**

Property and equipment are carried at cost, if purchased, or at estimated fair market value at date of receipt if acquired by gift. Expenditures in excess of \$2,000 with an estimated useful life greater than one year are capitalized. Property and equipment are depreciated over their estimated useful lives (5 to 30 years) using the straight-line method. Leasehold improvements are depreciated over the effective life of the lease. Property acquired with governmental funds is considered to be owned by the Organization while used in the program for which it was purchased or in other authorized programs; however, its disposition and the ownership of any proceeds is subject to government regulations.

#### Income Taxes

The Organization qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code (IRC). Accordingly, no provision for income taxes has been made in the accompanying financial statements.

The IRC provides for taxation of unrelated business income under certain circumstances. The Organization reports no unrelated business taxable income; however, such status is subject to final determination upon examination of the related tax returns by the appropriate taxing authorities.

The Organization has implemented the accounting guidance for uncertainty in income taxes and management believes that there are no uncertain tax positions for which either recognition or disclosure is required in the financial statements.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## Functional Allocation of Expenses

The following program and support services are included in the accompanying financial statements:

- Youth Development: Provides behavioral prudence and promotes the health, social, educational, vocational, and character development of boys and girls as well as to develop in them a sense of belonging, competency, and usefulness and a sense of one's own power of self-control.
- Management and General: Includes the functions necessary to maintain the Organization's programs and activities; provides coordination and articulation of the
- Organization's program strategy through the office of the president; secures the proper administrative functioning of the board of directors; and manages the financial and budgetary responsibilities of the Organization.
- Fundraising: Provides the structure necessary to encourage and secure public and private financial support from individuals, foundations, governmental agencies, and corporations.

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Most categories of expenses are attributed to both program and supporting functions. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The basis of allocation for salary and payroll related expenses is a time study of staff effort and evaluated every few years. Distribution of all other expenses is based on management's estimates of usage applicable to the program and supporting services benefited.

## Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

## Subsequent Events

The Organization has evaluated subsequent events through September 5, 2019, which is the date the financial statements were available to be issued.

## Change in Accounting Principle

On August 18, 2016, FASB issued Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities.* The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Organization has implemented ASU 2016-14 and has adjusted the presentation in these financial statements accordingly. The ASU has been applied retrospectively to all periods presented and did not require any net asset reclassification, except for the liquidity and availability note.

### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Change in Accounting Principle (continued)

On November 2016, FASB issued Accounting Standards Update (ASU) 2016-18, *Statement of Cash Flows (Topic 230) – Restricted Cash.* The update addresses that beginning and ending cash as shown on the statement of cash flows must also include restricted cash and cash equivalents. The Organization has implemented ASU 2016-18 and has adjusted the presentation in these financial statements accordingly. The ASU has been applied retrospectively to all periods presented.

#### NOTE 2 LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following as of June 30, 2019:

Cash and Cash Equivalents	\$ 343,041
Contributions and Grants Receivable	295,062
Total	\$638,103

The Organization has \$638,103 of financial assets available within one year of the statement of financial position date, consisting of cash and cash equivalents and contributions and grants receivable. None of these assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the statement of financial position date. There is an established board designated fund where the governing board has set funds aside for the Royal Theater project of \$159,936. The Organization has a goal to maintain financial assets, which consist of cash and cash equivalents on hand to meet 30 days of normal operating expenses, which are, on average, approximately \$270,000.

#### NOTE 3 IN-KIND LEASE RECEIVABLE

The Organization was given rent-free (or below market) leases on certain properties where Clubs are located. The Organization recorded the market value of the facilities as contributions revenue (with donor restrictions) for the term of the leases when the leases were initiated. The balance on the in-kind lease receivables as of June 30, 2019 and 2018, is \$161,150 and \$158,850 respectively.

The recognition (usage) on the in-kind leases for the subsequent years are as follows:

Year Ending June 30,	 Amount			
2020	\$ 76,383			
2021	50,342			
2022	24,300			
2023	 10,125			
Total	\$ 161,150			

### NOTE 4 PROPERTY AND EQUIPMENT

Property and equipment consists of the following as of June 30:

	2019			2018
Land	\$	166,856	\$	166,856
Buildings		2,448,781		2,331,865
Leasehold Improvements		40,569		40,569
Furniture and Equipment		412,335		332,084
Vehicles		340,636		340,636
Construction In Progress		-		75,145
Total		3,409,177		3,287,155
Less: Accumulated Depreciation		1,398,802		1,178,306
Net Property and Equipment	\$	2,010,375	\$	2,108,849

Depreciation expense for the years ended June 30, 2019 and 2018, was \$220,496 and \$203,290, respectively.

The balance of \$2,448,781 in the building category above, includes \$650,970 for the Royal Theater. This project was funded by a U.S. Department of Housing and Urban Development (HUD) Community Development Block Grant (CDBG) which is passed through the city of St. Petersburg. Among other CDBG requirements, the property is required to be used as an after school and summer activity center, providing health, social, educational, vocational, cultural arts, character, and leadership development principally to low and moderate income households, as defined by HUD through December 31, 2053. A lien in the form of a mortgage (originally \$564,000, reduced to \$535,338 based on partial satisfaction of mortgage) on the real property has been executed. No interest shall accrue as long as payment of the principal is deferred. If the Organization complies with the terms and conditions of the CDBG agreement, the lien established by the mortgage shall be forgiven on January 1, 2054. The CDBG proceeds were recognized as income at the time of receipt since management believes the likelihood of repayment is remote.

Buildings also include the cost (approximately \$618,000) of designing, consulting, and various other costs for the remodeling of the Pinellas Park Club. The project was mostly funded by a CDBG grant passed through Pinellas County. Among other requirements, the Organization is required to operate the Pinellas Park Club as a youth center benefiting youth and that at least 51% of the persons benefitting from the activities be residents whose household income does not exceed 80% of the area median income. Also, the Organization is prohibited from selling or altering the property without approval. These requirements are in effect for 20 years, through April 2030.

## NOTE 5 LONG-TERM DEBT

Long-term debt consists of the following as of June 30:

Description	2019	2018			
Note payable to bank, refinanced November 2015					
in the amount of \$407,056. Payable in monthly					
principal and interest payments of \$3,569 with					
interest of 1% and a balloon payment due					
November 2020 in the amount of \$212,260.					
Collateralized by real property in Pinellas Park.	\$ 266,287	\$ 306,186			
Total Long-Term Debt	266,287	306,186			
Less: Current Portion	40,350	39,525			
Long-Term Debt, Excluding Current Portion	\$ 225,937	\$ 266,661			

Maturities of long-term debt are as follows:

<u>Year Ending June 30,</u>		Amount		
2020	5	\$	40,350	
2021			225,937	
Total	9	\$	266,287	

## NOTE 6 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are composed of the following as of June 30:

	2019		2018	
Purpose Restrictions:				
Royal Theater Renovations	\$	59,550	\$	71,165
Northside Capital Improvements		24,215		-
United Way Summer Care Funding		59,200		-
Scholarship		-		20,000
Total Purpose Restrictions:		142,965		91,165
Time Restrictions:				
Road Traffic Education		10,500		21,000
In-Kind Leases Receivable		161,150		158,850
Grants Receivable		75,212		100,000
Total Time Restrictions:		246,862		279,850
Total	\$	389,827	\$	371,015

Release of net assets with donor restrictions consisted of the following for the years ended June 30:

	 2019	 2018
Purpose Restrictions Released:		 
Royal Theater Renovations	\$ 11,615	\$ 120,010
Northside Capital Improvements	32,185	-
United Way Summer Care Funding	29,600	
Scholarship	20,000	-
Tarpon Springs Renovations	-	15,000
JWB Competitive Capital - Computer Equipment	-	99,475
Pinellas Park Capital Improvements	22,003	-
Total Purpose Restrictions Released	 115,403	 234,485
Time Restrictions Released:		
Road Traffic Education	10,500	-
In-Kind Leases Receivable	93,201	41,173
Grants Receivable	24,788	25,000
Total Time Restrictions Released	 128,489	 66,173
Total	\$ 243,892	\$ 300,658

### NOTE 7 IN-KIND REVENUE AND EXPENSES

Included in support and expenses in the statement of activities are the following in-kind contributions as of June 30:

Z019		2018	
In-Kind Revenues: Donated Facilities Donated Supplies, Materials, and Services	\$	\$     221,133 128,074	
Total	\$ 235,222	\$ 349,207	
	2019	2018	
In-Kind Expenses: Donated Facilities Donated Supplies, Materials, and Services Total	\$ 93,201 138,671 \$ 231,872	\$ 82,716 93,012 \$ 175,728	

#### NOTE 8 CONCENTRATIONS OF RISK

The Organization's operations are concentrated in Pinellas County, Florida and relate primarily to youth services. In addition, amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies. Any disallowed claims, including amounts already collected, may constitute a liability of the Organization. The amount, if any, of expenditures which may be disallowed by the grantor cannot be determined at this time although the Organization expects such amounts, if any, to be immaterial.

The Organization's operations are substantially dependent on the receipt of funding from governmental (federal, state, and local entities such as Juvenile Welfare Board) and corporate sources (such as the United Way). Loss of these funds and/or large decreases in this type of funding may have a material effect on the Organization and a negative impact on overall operations.

### NOTE 9 RETIREMENT PLAN

The Organization operates the Boys & Girls Club of the Suncoast, Inc. 401(k) Plan (the Plan). Specifics of the Plan are as follows:

- The Plan year is a calendar year.
- To qualify as a participant under the Plan, participants must be eligible employees, be at least age 21, work for the Organization at least three consecutive months, and complete at least one hour of service during that time period.
- Employees are allowed to make pre-tax salary deferral contributions to the Plan. These deferral contributions are always 100% vested.
- The Plan includes a provision for a 100% (dollar-for-dollar) matching contribution of salary deferrals up to 3% of compensation plus a 50% matching on any salary deferrals above 3% up to 5% of compensation.
- In addition, the Organization may also elect to make other discretionary contributions to the plan.
- In order to receive an employer contribution, the participant must have one year of service with the Organization, be employed on the last day of the Plan year, and have completed 1,000 hours of service.
- Participants become vested in matching and employer contributions after three years of service.

For the years ended June 30, 2019 and 2018, the Organization made contributions of \$11,447 and \$16,754 respectively to the Plan.

## NOTE 10 LINE OF CREDIT

In May 2018, the Organization opened a line of credit with a bank. The available line is \$250,000 with an outstanding balance bearing interest at the bank's prime rate of 6% interest rate. For the years ended June 30, 2019 and 2018, the line of credit balance is \$-0-.